2015 MNsure Preliminary Budget

MNsure Overall Expense Budget by Business Area – Calendar Year 15

Business Area/Account	Total	100 Executive	150 Support Services	300 Legal	200 Plan Mgmt - Reporting	220 Eligibility & Enrollment	240 SHOP	260 Customer Service	280 Navigator-Assistor - Broker	400 Comm. & Marketing	500/510 IT Support/Infrastructure	700/800/900 Commerce/ Health
FTE	136.5	15.00	10.00	6.00	7.00	8.00	6.00	52.00	8.00	14.00		10.50
Salaries and Fringe	$10,532,645	$1,579,050	$717,406	$523,358	$663,055	$770,147	$526,493	$3,025,307	$654,225	$1,102,855	$0	$970,749
Travel	$88,032	$17,360	$0	$14,129	$11,935	$11,284	$3,368	$0	$4,237	$17,040	$0	$8,680
Equipment	$71,400	$0	$71,400	$0	$0	$0	$0	$0	$0	$0	$0	$0
Comp/Sys Services	$8,062,122	$0	$0	$50,000	$0	$0	$0	$0	$0	$0	$8,012,122	$0
Supplies	$381,567	$0	$79,380	$9,655	$0	$0	$0	$249,542	$0	$39,000	$0	$3,990
Contracts	$17,844,641	$0	$625,864	$665,468	$200,000	$0	$0	$2,415,372	$5,861,025	$2,302,000	$5,610,412	$164,500
Rent	$797,485	$0	$797,485	$0	$0	$0	$0	$0	$0	$0	$0	$0
Other - General Admin	$1,441,929	$206,270	$343,687	$2,500	$0	$0	$2,500	$413,398	$0	$461,100	$0	$12,474
Indirect	$541,596	$0	$392,198	$0	$0	$0	$0	$0	$0	$0	$0	$149,397
Total	**$39,761,416**	**$1,802,680**	**$3,027,420**	**$1,265,110**	**$874,990**	**$781,430**	**$532,361**	**$6,103,620**	**$6,519,486**	**$3,921,995**	**$13,622,534**	**$1,309,790**

Calendar Year 14 Resources	Estimated Use
Federal Establishment Grant Carry Forward	5,000,000
Medicaid/Minnesota Care	$22,221,556
Withold	$11,674,887
CY 4 Withhold Carry forward	873,674
Total	**39,770,116**

100 – Executive

Account	MNsure	Executive	Percent of Total
Salaries and Fringe	$10,532,645	$1,579,050	14.99%
Travel	$88,032	$17,360	19.72%
Equipment	$71,400	$0	0.00%
Comp/Sys Services	$8,062,122	$0	0.00%
Supplies	$381,567	$0	0.00%
Contracts	$17,844,641	$0	0.00%
Rent	$797,485	$0	0.00%
Other - General Admin	$1,441,929	$206,270	14.31%
Indirect	$541,596	$0	0.00%
Total	**$39,761,416**	$1,802,680	4.53%

A. **Salaries and Fringe** - $1,579,050 - 15 FTEs
B. **Travel** - $17,360
C. **Other Costs** - $206,270 – includes $185,870 for board compensation and $20,400 for miscellaneous board costs (video streaming, printing, etc.)

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150 – Financial Management and Administrative Support

Account	MNsure	FMAS	Percent of Total
Salaries and Fringe	$10,532,645	$717,406	6.81%
Travel	$88,032	$0	0.00%
Equipment	$71,400	$71,400	100.00%
Comp/Sys Services	$8,062,122	$0	0.00%
Supplies	$381,567	$79,380	20.80%
Contracts	$17,844,641	$625,864	3.51%
Rent	$797,485	$797,485	100.00%
Other - General Admin	$1,441,929	$343,687	23.84%
Indirect	$541,596	$392,198	72.42%
Total	**$39,761,416**	$3,027,420	7.61%

A. **Salaries and Fringe** - $717,406 – 10 FTEs
B. **Equipment** - $71,400 – Assumes replacement of computer and other equipment replacement for 33% of staff annually.
C. **Supplies** - $79,380
    a. General office supplies and software license for 126 FTE
D. **Contracts** - $625,864
    a. Assumes $50,000 for annual audit, balance for premium processing costs individuals and SHOP. For individuals, assume processing first month payment only.
E. **Rent -** $797,485
F. **Other - General Administrative** - $343,687
    a. Includes MNIT per person charges for communication, printing, and other general administrative costs.
G. **Indirect** - $392,198 – statewide Indirect costs

300 – Legal (Compliance, Appeals, Security)

Account	MNsure	Legal	Percent of Total
Salaries and Fringe	$10,532,645	$523,358	4.97%
Travel	$88,032	$14,129	16.05%
Equipment	$71,400	$0	0.00%
Comp/Sys Services	$8,062,122	$50,000	0.62%
Supplies	$381,567	$9,655	2.53%
Contracts	$17,844,641	$665,468	3.73%
Rent	$797,485	$0	0.00%
Other - General Admin	$1,441,929	$2,500	0.17%
Indirect	$541,596	$0	0.00%
Total	**$39,761,416**	$1,265,110	3.18%

A. **Salary and Fringe** - $523,358 – 6 FTEs
B. **Travel -** $14,129- travel for internal audit staff
C. **Supplies** - $655
   a. West Law Subscription
D. **Contracts** - $665,468
   a. Contract with DHS for appeals processing, attorney general costs, translation and interpreter costs.
E. **Other** - $2500
   a. P.O. Box

200 – Plan Management and Reporting

Account	MNsure	Plan Mgmt and Reporting	Percent of Total
Salaries and Fringe	$10,532,645	$663,055	6.30%
Travel	$88,032	$11,935	13.56%
Equipment	$71,400	$0	0.00%
Comp/Sys Services	$8,062,122	$0	0.00%
Supplies	$381,567	$0	0.00%
Contracts	$17,844,641	$200,000	1.12%
Rent	$797,485	$0	0.00%
Other - General Admin	$1,441,929	$0	0.00%
Indirect	$541,596	$0	0.00%
Total	**$39,761,416**	$874,990	2.20%

A. **Salary** - $663,055 – 7 FTEs
B. **Travel** - $11,935
C. **Contracts** - $200,000
    a. Quality Rating and Enrollee Satisfaction System Implementation - Implementation of MNsure's future quality rating and enrollee satisfaction survey systems

220 – Individual Eligibility and Enrollment

Account	MNsure	Individual Eligibility and Enrollment	Percent of Total
Salaries and Fringe	$10,532,645	$770,147	7.31%
Travel	$88,032	$11,284	12.82%
Equipment	$71,400	$0	0.00%
Comp/Sys Services	$8,062,122	$0	0.00%
Supplies	$381,567	$0	0.00%
Contracts	$17,844,641	$0	0.00%
Rent	$797,485	$0	0.00%
Other - General Admin	$1,441,929	$0	0.00%
Indirect	$541,596	$0	0.00%
Total	**$39,761,416**	$781,430	1.97%

A. **Salaries and Fringe** - $770,147 – 8 FTEs
B. **Travel** - $11,284

240 – SHOP

Account	MNsure	SHOP	Percent of Total
Salaries and Fringe	$10,532,645	$526,493	5.00%
Travel	$88,032	$3,368	3.83%
Equipment	$71,400	$0	0.00%
Comp/Sys Services	$8,062,122	$0	0.00%
Supplies	$381,567	$0	0.00%
Contracts	$17,844,641	$0	0.00%
Rent	$797,485	$0	0.00%
Other - General Admin	$1,441,929	$2,500	0.17%
Indirect	$541,596	$0	0.00%
Total	**$39,761,416**	$532,361	1.34%

A. **Salaries** - $526,493 –6 FTEs
B. **Travel** - $3368
C. **Other** - $2500 – SHOP P.O. Box

260 – Customer Service

Account	MNsure	Customer Service	Percent of Total
Salaries and Fringe	$10,532,645	$3,025,307	28.72%
Travel	$88,032	$0	0.00%
Equipment	$71,400	$0	0.00%
Comp/Sys Services	$8,062,122	$249,542	2.99%
Supplies	$381,567	$0	0.00%
Contracts	$17,844,641	$2,415,372	13.54%
Rent	$797,485	$0	0.00%
Other - General Admin	$1,441,929	$413,398	28.67%
Indirect	$541,596	$0	0.00%
Total	**$39,761,416**	$6,103,620	15.35%

A. **Salaries and Fringe** - $3,025,307 – 52 FTEs
B. **Computer Systems and Support Services** - $249,542
   a. Various software license agreements for contact center agents and MN.IT data hosting fees
C. **Contracts -** $2,414,372
   a. Includes contact center overflow contract, language line, IVR voice, notice printing costs and manual operations contracts
D. **Other – General Administration** - $413,38
   a. Inbound Toll Free and outbound long distance and other communication costs for contact center.

280 – Navigator/Assistor/Broker

Account	MNsure	NAB	Percent of Total
Salaries and Fringe	$10,532,645	$654,225	6.21%
Travel	$88,032	$4,237	4.81%
Equipment	$71,400	$0	0.00%
Comp/Sys Services	$8,062,122	$0	0.00%
Supplies	$381,567	$0	0.00%
Contracts	$17,844,641	$5,861,025	32.84%
Rent	$797,485	$0	0.00%
Other - General Admin	$1,441,929	$0	0.00%
Indirect	$541,596	$0	0.00%
Total	**$39,761,416**	$6,519,486	16.40%

A. **Salaries** - $654,225 -8FTEs
B. **Travel** - $4,237
C. **Contracts** - $5,861,025
   a. Includes $4 million in outreach grant and $1.8 million in Navigator payments.

400– Communications and Marketing

Account	MNsure	Communications and Marketing	Percent of Total
Salaries and Fringe	$10,532,645	$1,102,855	10.47%
Travel	$88,032	$17,040	19.36%
Equipment	$71,400	$0	0.00%
Comp/Sys Services	$8,062,122	$39,000	0.47%
Supplies	$381,567	$0	0.00%
Contracts	$17,844,641	$2,302,000	12.90%
Rent	$797,485	$0	0.00%
Other - General Admin	$1,441,929	$461,100	31.98%
Indirect	$541,596	$0	0.00%
Total	**$39,761,416**	$3,921,995	9.86%

A. **Salaries and fringe** - $1,102,855 – 14 FTEs
B. **Travel** - $17,040
C. **Computer and System Services** - $39,000
   a. Adobe Creative Suites, GovDelivery and Trumba licenses
D. **Contracts** - $2,302,000
   a. Includes costs of advertisement, advertisement placements, creative design and development, and market research
E. **Other – General Administration** - $461,100
   a. Includes design and printing costs of collateral material and miscellaneous outreach costs such as booth rental, meeting room rental, postage, webinars, etc.

500/510 – Information Technology Support/Infrastructure

Account	MNsure	IT Support	Percent of Total
Salaries and Fringe	$10,532,645	$0	0.00%
Travel	$88,032	$0	0.00%
Equipment	$71,400	$0	0.00%
Comp/Sys Services	$8,062,122	$8,012,122	95.95%
Supplies	$381,567	$0	0.00%
Contracts	$17,844,641	$5,610,412	31.44%
Rent	$797,485	$0	0.00%
Other - General Admin	$1,441,929	$0	0.00%
Indirect	$541,596	$0	0.00%
Total	**$39,761,416**	$13,622,534	34.26%

A. **Computer Systems and Services** - $8.012,122
   a. Annual maintenance and support agreements and license renewals for hardware, software and COTS purchase for the MNsure/DHS integrated system IT infrastructure
B. **Contracts** - $5,610,412
   a. Interagency agreements with MN.IT central and MN.IT@DHS for infrastructure staffing support, data center hosting, virtual instances, back-up and storage, etc.

700/800/900 – Other Agency Agreements: Department of Commerce/Minnesota Department of Health

Account	MNsure	Other Agency	Percent of Total
Salaries and Fringe	$10,532,645	$970,749	9.22%
Travel	$88,032	$8,680	9.86%
Equipment	$71,400	$0	0.00%
Comp/Sys Services	$8,062,122	$0	0.00%
Supplies	$381,567	$3,990	4.29%
Contracts	$17,844,641	$164,500	0.92%
Rent	$797,485	$0	0.00%
Other - General Admin	$1,441,929	$12,474	0.87%
Indirect	$541,596	$149,397	27.58%
Total	**$39,761,416**	$1,309,790	3.29%

A. **Salary** - $970,749 – 10.5 FTEs
B. **Travel** - $8680
C. **Supplies** - $3990
D. **Contracts** - $79,500
    a. Department of Commerce contracts for rate review, fraud prevention and fraud investigation.
E. **Other General Administration** - $12,474
    a. Miscellaneous communication/network charges
F. **Indirect** - Based on each agencies indirect charge rate - $149,397